

## ***NORTHMAN FLUID POWER: VENDOR SCORECARD***

### **ITEM: PRODUCT AVAILABILITY**

If you accept (reluctantly) a minimum performance from a supplier of two weeks, six weeks, even more at times . . . then take note that at Northman -

*Our Actual Performance:* 98% of orders are shipped same day!



### **ITEM: RUSH SHIPMENT FEE**

If you expect an expedite fee to ship a rush order, and even then it might not ship for a few days . . . then take note that at Northman -

*Our Actual Performance:* No expedite fee!

Stocked items ordered by 2:30 CST ship same day!

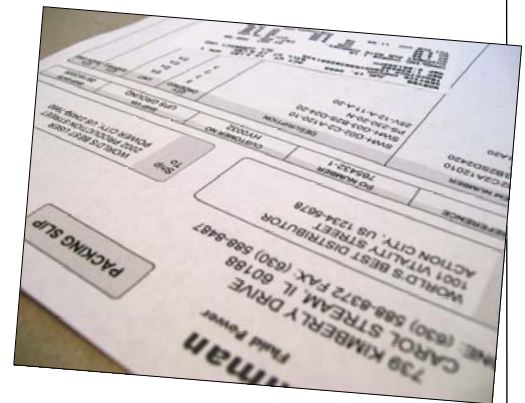
Even assembled items ordered after noon possibly ship same day!

### **ITEM: DROP SHIP**

You need your order drop shipped, not required to be brought into your place . . . then take note that at Northman -

*Actual Northman Performance:*

Drop ship is routine!



Wishing you the best,  
The Staff at Northman Fluid Power

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